# Techak Product Bulletin



Steering and suspension components play a crucial role in the safety of your customers' vehicle. When these parts become worn the result can be loose, under-responsive steering. This can allow the vehicle to wander and also reduce the driver's ability to avoid hazards.

Driven to victory for over four decades, NASCAR®-proven MOOG® chassis parts improve upon existing designs to deliver better steering response, with performance and problem-solving innovations that technicians and drivers both can count on. The full line of MOOG Problem Solver®, Euro-Spec and Asia-Spec ball joints provide long lasting dependability and performance.

### Watch TechTalk™ by Federated Auto Parts this season on Two Guys Garage.

Scan the code below to view this Federated TechTalk™ tip in full.









### **Marketing Facts**

- Greasable design enables Iubrication for longer life
- Belleville Washer Preload provides lower torque and stud articulation with minimal axial clearance
- One-piece forged housing provides unequaled durability and strength
- Patented cover plates are compressed into place
- M Hardened powderedmetal bearings resist wearing
- Full-ball hardened stud with grease grooves
- Premium neoprene sealed boot with grease-relief valve stands up to temperature extremes, dirt and abrasion







S P E E

### Serving Your Customers: MOOG® Product Selling Tips

## Use these questions & answers to teach your customers about the unique MOOG product features & benefits.

- Q: Do you prefer a serviceable ball joint?
- A: MOOG ball joints contain grease Zerk fittings that allow you to grease the joint while flushing out contaminates and extending the life of the part.
- Q: Are you looking for ball joints that provide a tight fit into the control arm?
- A: MOOG ball joints are manufactured with serrated housings, which provide a better fit for vehicles with slightly worn control arms.
- Q: Have you ever replaced the same ball joint more than once due to quality?
- A: MOOG provides a hardened metal stud that provides excellent wear resistance, strength and durability with no need to replace the part.

### Q: Would you like to restore that new car feel?

A: MOOG suspension parts are designed to meet or exceed the OE designs. MOOG focuses on resolving OE design problems and improving the ease of installation.

#### Success Tip:

Remind your customer that replacing steering and suspension parts in pairs is highly recommended because wear on one side impacts wear on the other. Replacing both sides improves steering and suspension performance.

### Selling the Complete Solution:

Customers who purchase MOOG chassis parts may also need these related items to complete their repair job:

- M Grease Gun
- M Grease
- M Ball Joint Separator





